

## **R.H. Marsh & Associates**

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### **What We Do**

As intermediaries with over 13 years of experience in mergers, acquisitions and divestitures, we are able to assist you in negotiating the best possible arrangement for your business while maintaining your complete confidentiality. We specialize in industrial manufacturing and distribution companies ranging in size from \$5 to \$100 million. Our experience and professional contacts make us an excellent resource for U.S., European or Pacific Rim transactions.

### **DIVEST**

If the timing is right to divest your business, spin-off a product line or division, R.H. Marsh & Associates will expedite the process by aggressively identifying and introducing only serious and qualified candidates for your consideration. We will maintain your confidentiality, working with you until the transaction is completed so you can focus on the productivity and profitability of your business.

### **ACQUIRE**

If you are considering growth through acquisition, we can approach the marketplace on your behalf. Through our established personal business relationships, a broad database of existing clients, and a worldwide network of contacts and sources, we are able to identify, qualify and introduce serious and interested prospects. We continue to work with you throughout the process, representing your interests as the negotiations develop and helping you achieve a satisfactory close to the acquisition.

### **FINANCE**

If you are seeking funding to start up or expand your business, improve your cash flow, purchase inventory or finance your accounts receivables, we can assist you, through our extensive contacts and resources, in finding lenders/investors who are interested in helping you achieve your objectives.

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### **R.H. Marsh & Associates**

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